

Western Technical College

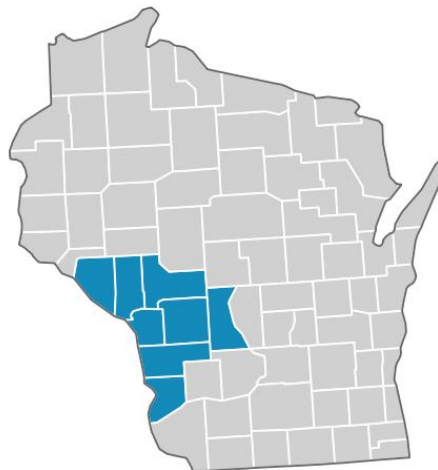


400 Seventh Street
La Crosse, Wisconsin 54601
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Finance Program Occupation Report

June 2014

Western Technical College District



Report Info

| | |
|----------------------------|---|
| Dataset Version | 2014.2 Class of Worker |
| Class of Worker Categories | QCEW Employees + Non-QCEW Employees + Self-Employed |
| Timeframe | 2015 - 2019 |
| Region Name | Western Technical College District |
| Region Description | Western district counties |
| Counties | |

| | | |
|-------------------------|-----------------------|---------------------|
| Buffalo, WI (55011) | Crawford, WI (55023) | Jackson, WI (55053) |
| Juneau, WI (55057) | La Crosse, WI (55063) | Monroe, WI (55081) |
| Trempealeau, WI (55121) | Vernon, WI (55123) | |

Occupation Group

| |
|--|
| Claims Adjusters, Examiners, and Investigators (13-1031) |
| Insurance Appraisers, Auto Damage (13-1032) |
| Budget Analysts (13-2031) |
| Credit Analysts (13-2041) |
| Financial Analysts (13-2051) |
| Insurance Underwriters (13-2053) |
| Credit Counselors (13-2071) |
| Loan Officers (13-2072) |
| Insurance Sales Agents (41-3021) |
| Securities, Commodities, and Financial Services Sales Agents (41-3031) |
| Tellers (43-3071) |
| Credit Authorizers, Checkers, and Clerks (43-4041) |
| Loan Interviewers and Clerks (43-4131) |
| Insurance Claims and Policy Processing Clerks (43-9041) |

Job Distribution



Overview

| | |
|---------------------------------|------------------------|
| Annual Openings Estimate (2014) | 191 |
| Related Completions (2012) | 253 |
| Current Job Postings | N/A for Multiple Codes |

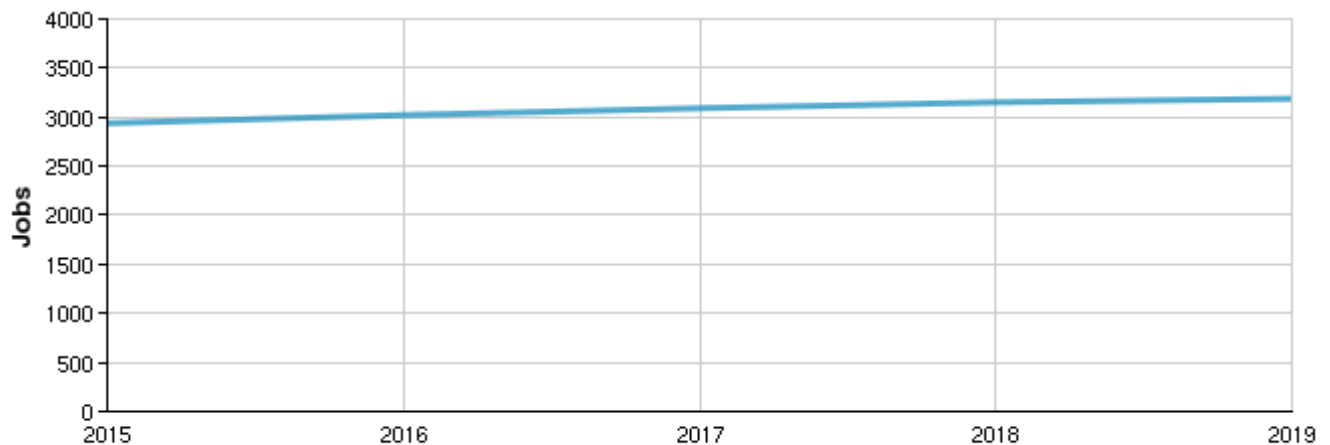
| | | |
|--------|-----|--|
| Gender | | |
| Male | 28% | |
| Female | 72% | |

| | | |
|-------|-----|--|
| Age | | |
| 14-18 | 1% | |
| 19-24 | 10% | |
| 25-44 | 45% | |
| 45-64 | 40% | |
| 65+ | 4% | |

| | | |
|---|---|--|
| 2,836 Jobs (2014) National Location Quotient: 0.86 | 8.5% % Change (2015-2019) Nation: 3.2% | \$17.37/hr Median Earnings Nation: \$24.04/hr |
|---|---|--|

Western Technical College District | Growth

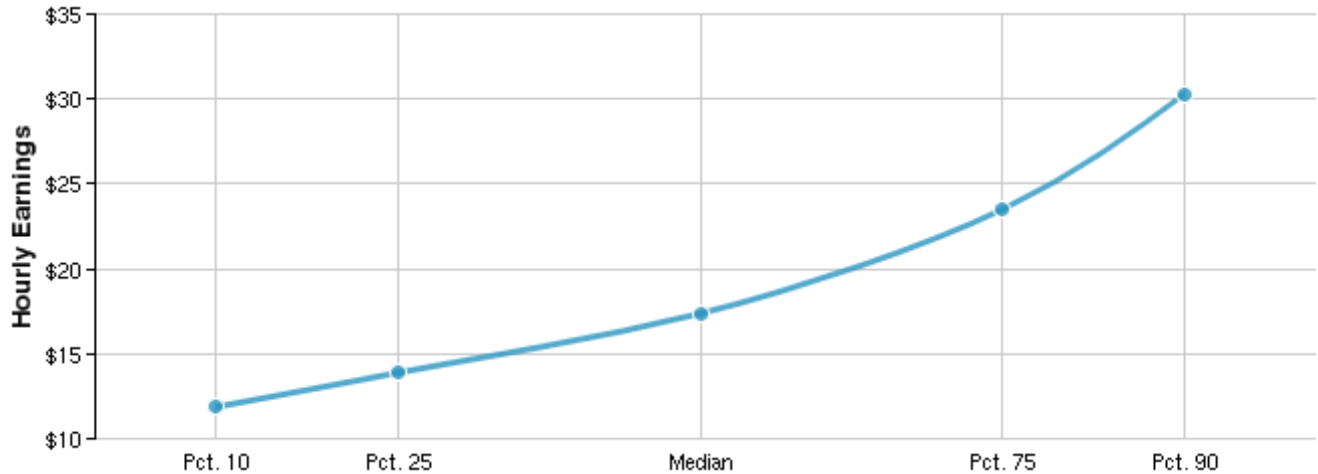
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|---------------------------|---------------------------|----------------------------------|-------------------------------------|
| 2,938 2015 Jobs | 3,188 2019 Jobs | 250 Change (2015-2019) | 8.5% % Change (2015-2019) |
|---------------------------|---------------------------|----------------------------------|-------------------------------------|



| Occupation | 2015 Jobs | 2019 Jobs | Change | % Change |
|--|------------------|------------------|---------------|-----------------|
| Claims Adjusters, Examiners, and Investigators (13-1031) | 136 | 178 | 42 | 31% |
| Loan Officers (13-2072) | 298 | 317 | 19 | 6% |
| Insurance Sales Agents (41-3021) | 767 | 844 | 77 | 10% |
| Insurance Appraisers, Auto Damage (13-1032) | 6 | 8 | 2 | 33% |
| Financial Analysts (13-2051) | 71 | 78 | 7 | 10% |
| Tellers (43-3071) | 875 | 911 | 36 | 4% |
| Loan Interviewers and Clerks (43-4131) | 181 | 193 | 12 | 7% |
| Credit Analysts (13-2041) | 52 | 56 | 4 | 8% |
| Insurance Claims and Policy Processing Clerks (43-9041) | 247 | 283 | 36 | 15% |
| Budget Analysts (13-2031) | 21 | 22 | 1 | 5% |
| Insurance Underwriters (13-2053) | 65 | 68 | 3 | 5% |
| Credit Counselors (13-2071) | 22 | 23 | 1 | 5% |
| Securities, Commodities, and Financial Services Sales Agents (41-3031) | 120 | 129 | 9 | 8% |
| Credit Authorizers, Checkers, and Clerks (43-4041) | 78 | 79 | 1 | 1% |

Western Technical College District | Percentile Earnings

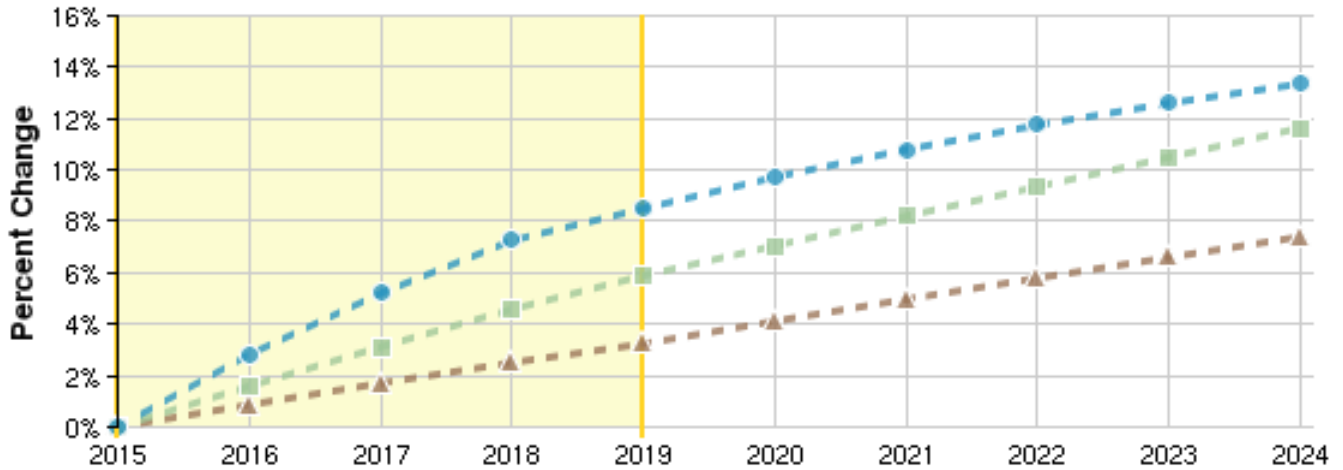
| | | |
|---|--------------------------------------|---|
| \$11.87/hr 10th Percentile Earnings | \$17.37/hr Median Earnings | \$30.27/hr 90th Percentile Earnings |
|---|--------------------------------------|---|



| Occupation | 10th Percentile Earnings | Median Earnings | 90th Percentile Earnings |
|--|--------------------------|-----------------|--------------------------|
| Claims Adjusters, Examiners, and Investigators (13-1031) | \$10.27 | \$16.22 | \$24.32 |
| Loan Officers (13-2072) | \$16.68 | \$27.77 | \$45.68 |
| Insurance Sales Agents (41-3021) | \$13.20 | \$20.47 | \$45.96 |
| Insurance Appraisers, Auto Damage (13-1032) | \$11.77 | \$17.50 | \$21.45 |
| Financial Analysts (13-2051) | \$21.07 | \$33.69 | \$51.91 |
| Tellers (43-3071) | \$8.74 | \$11.22 | \$15.08 |
| Loan Interviewers and Clerks (43-4131) | \$10.45 | \$13.46 | \$17.64 |
| Credit Analysts (13-2041) | \$17.09 | \$27.03 | \$46.26 |
| Insurance Claims and Policy Processing Clerks (43-9041) | \$11.31 | \$15.24 | \$21.29 |
| Budget Analysts (13-2031) | \$20.89 | \$31.44 | \$44.59 |
| Insurance Underwriters (13-2053) | \$16.66 | \$24.18 | \$34.17 |
| Credit Counselors (13-2071) | \$14.73 | \$20.29 | \$30.31 |
| Securities, Commodities, and Financial Services Sales Agents (41-3031) | \$9.32 | \$12.34 | \$34.34 |

| Occupation | 10th Percentile Earnings | Median Earnings | 90th Percentile Earnings |
|--|--------------------------|-----------------|--------------------------|
| Credit Authorizers, Checkers, and Clerks (43-4041) | \$9.50 | \$12.68 | \$17.79 |

Regional Trends



| Region | 2015 Jobs | 2019 Jobs | % Change |
|------------------------------------|-----------|-----------|----------|
| Western Technical College District | 2,938 | 3,188 | 8.5% |
| State | 65,767 | 69,642 | 5.9% |
| Nation | 3,240,254 | 3,345,230 | 3.2% |

Educational programs

| | |
|-----------------------------|----------------------------------|
| 3 Programs (2012) | 253 Completions (2012) |
|-----------------------------|----------------------------------|

| Program | 2008 | 2009 | 2010 | 2011 | 2012 |
|--|------|------|------|------|------|
| Accounting (52.0301) | 99 | 106 | 113 | 131 | 129 |
| Finance, General (52.0801) | 107 | 133 | 134 | 143 | 124 |
| General Office Occupations and Clerical Services (52.0408) | 11 | 12 | 8 | 4 | 0 |

Inverse Staffing Patterns

| Industry | Occupation Group Jobs in Industry (2014) | % of Occupation Group in Industry (2014) | % of Total Jobs in Industry (2014) |
|--|--|--|------------------------------------|
| Commercial Banking (522110) | 818 | 28.9% | 57.5% |
| Insurance Agencies and Brokerages (524210) | 713 | 25.2% | 69.0% |
| Credit Unions (522130) | 458 | 16.2% | 57.1% |
| Third Party Administration of Insurance and Pension Funds (524292) | 314 | 11.1% | 31.8% |
| Corporate, Subsidiary, and Regional Managing Offices (551114) | 97 | 3.4% | 4.7% |

Data Sources and Calculations

State Data Sources

This report uses state data from the following agencies: Wisconsin Department of Workforce Development, Bureau of Workforce Information

Occupation Data

EMSI occupation employment data are based on final EMSI industry data and final EMSI staffing patterns. Wage estimates are based on Occupational Employment Statistics (QCEW and Non-QCEW Employees classes of worker) and the American Community Survey (Self-Employed and Extended Proprietors). Occupational wage estimates also affected by county-level EMSI earnings by industry.

Institution Data

The institution data in this report is taken directly from the national IPEDS database published by the U.S. Department of Education's National Center for Education Statistics.

Completers Data

The completers data in this report is taken directly from the national IPEDS database published by the U.S. Department of Education's National Center for Education Statistics.

Staffing Patterns Data

The staffing pattern data in this report are compiled from several sources using a specialized process. For QCEW and Non-QCEW Employees classes of worker, sources include Occupational Employment Statistics, the National Industry-Occupation Employment Matrix, and the American Community Survey. For the Self-Employed and Extended Proprietors classes of worker, the primary source is the American Community Survey, with a small amount of information from Occupational Employment Statistics.

Industry Data

EMSI industry data have various sources depending on the class of worker. (1) For QCEW Employees, EMSI primarily uses the QCEW (Quarterly Census of Employment and Wages), with supplemental estimates from County Business Patterns and Current Employment Statistics. (2) Non-QCEW employees data are based on a number of sources including QCEW, Current Employment Statistics, County Business Patterns, BEA State and Local Personal Income reports, the National Industry-Occupation Employment Matrix (NIOEM), the American Community Survey, and Railroad Retirement Board statistics. (3) Self-Employed and Extended Proprietor classes of worker data are primarily based on the American Community Survey, Nonemployer Statistics, and BEA State and Local Personal Income Reports. Projections for QCEW and Non-QCEW Employees are informed by NIOEM and long-term industry projections published by individual states.